

MANISTEE DOWNTOWN DEVELOPMENT AUTHORITY

Statement of Financial Position

June 30, 2017

| | <u>Dollars</u> | <u>General</u> | <u>Revolving</u> | <u>TOTAL</u> |
|---|------------------------|--------------------------|-------------------------|--------------------------|
| ASSETS | | | | |
| Current Assets | | | | |
| Checking/Savings | | | | |
| 248-012 · Revolving Loan Checking - WSB | 0.00 | 0.00 | 7,074.54 | 7,074.54 |
| 248-014 · Downtown Dollars Checking - WSB | 6,469.41 | 0.00 | 0.00 | 6,469.41 |
| 248-010 · Petty Cash | 0.00 | 1,000.00 | 0.00 | 1,000.00 |
| 248-008 · Money Market Account - WSB | 0.00 | 19,330.22 | 0.00 | 19,330.22 |
| 248-000 · Checking - West Shore Bank | 0.00 | 234,364.83 | 0.00 | 234,364.83 |
| Total Checking/Savings | <u>6,469.41</u> | <u>254,695.05</u> | <u>7,074.54</u> | <u>268,239.00</u> |
| Accounts Receivable | | | | |
| 248-028 · Accounts Receivable | 0.00 | 9,750.00 | 815.49 | 10,565.49 |
| Total Accounts Receivable | <u>0.00</u> | <u>9,750.00</u> | <u>815.49</u> | <u>10,565.49</u> |
| Other Current Assets | | | | |
| 248-033 · Vogue Loan Receivable | 0.00 | 100,000.00 | 0.00 | 100,000.00 |
| 12100 · Pre-Paid Expenses | 0.00 | 1,182.50 | 0.00 | 1,182.50 |
| 248-031 · Nextworks Loan Receivable | 0.00 | 2,499.94 | 0.00 | 2,499.94 |
| Total Other Current Assets | <u>0.00</u> | <u>103,682.44</u> | <u>0.00</u> | <u>103,682.44</u> |
| Total Current Assets | <u>6,469.41</u> | <u>368,127.49</u> | <u>7,890.03</u> | <u>382,486.93</u> |
| Other Assets | | | | |
| Revolving Note Receivable | 0.00 | 0.00 | 22,682.18 | 22,682.18 |
| Total Other Assets | <u>0.00</u> | <u>0.00</u> | <u>22,682.18</u> | <u>22,682.18</u> |
| TOTAL ASSETS | <u><u>6,469.41</u></u> | <u><u>368,127.49</u></u> | <u><u>30,572.21</u></u> | <u><u>405,169.11</u></u> |
| LIABILITIES & EQUITY | | | | |
| Liabilities | | | | |
| Current Liabilities | | | | |
| Accounts Payable | | | | |
| Credit Card Payable | 0.00 | 713.46 | 0.00 | 713.46 |
| Total Accounts Payable | <u>0.00</u> | <u>713.46</u> | <u>0.00</u> | <u>713.46</u> |
| Other Current Liabilities | | | | |
| 2017 · Downtown \$ Outstanding | -3,350.00 | 0.00 | 0.00 | -3,350.00 |
| 248-210 · Payroll Liability | | | | |
| 248-212 · Michigan Withholding | 0.00 | 194.80 | 0.00 | 194.80 |
| Total 248-210 · Payroll Liability | <u>0.00</u> | <u>194.80</u> | <u>0.00</u> | <u>194.80</u> |
| 248-204 · Unearned Revenue | | | | |
| 248-289 · Men's & Ladies Night | 0.00 | 600.00 | 0.00 | 600.00 |
| 248-287 · Sleighbell Weekend | 0.00 | 1,300.00 | 0.00 | 1,300.00 |
| 248-285 · Hops & Props | 0.00 | 23,000.00 | 0.00 | 23,000.00 |
| 248-291 · Boos, Brews, & Brats | 0.00 | 2,250.00 | 0.00 | 2,250.00 |
| Total 248-204 · Unearned Revenue | <u>0.00</u> | <u>27,150.00</u> | <u>0.00</u> | <u>27,150.00</u> |

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See accompanying note

MANISTEE DOWNTOWN DEVELOPMENT AUTHORITY

Statement of Financial Position

June 30, 2017

| | <u>Dollars</u> | <u>General</u> | <u>Revolving</u> | <u>TOTAL</u> |
|---|------------------------|--------------------------|-------------------------|--------------------------|
| Total Other Current Liabilities | -3,350.00 | 27,344.80 | 0.00 | 23,994.80 |
| Total Current Liabilities | <u>-3,350.00</u> | <u>28,058.26</u> | <u>0.00</u> | <u>24,708.26</u> |
| Total Liabilities | -3,350.00 | 28,058.26 | 0.00 | 24,708.26 |
| Equity | | | | |
| 248-392 · Designated Fund Balance | | | | |
| 248-393 · Land Acquisition . | 0.00 | 78,544.99 | 0.00 | 78,544.99 |
| Total 248-392 · Designated Fund Balance | 0.00 | 78,544.99 | 0.00 | 78,544.99 |
| 248-390 · Fund Balance | 9,981.57 | 235,166.75 | 30,320.37 | 275,468.69 |
| Net Income | <u>-162.16</u> | <u>26,357.49</u> | <u>251.84</u> | <u>26,447.17</u> |
| Total Equity | 9,819.41 | 340,069.23 | 30,572.21 | 380,460.85 |
| TOTAL LIABILITIES & EQUITY | <u><u>6,469.41</u></u> | <u><u>368,127.49</u></u> | <u><u>30,572.21</u></u> | <u><u>405,169.11</u></u> |

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MANISTEE DOWNTOWN DEVELOPMENT AUTHORITY

Statement of Activities

For the Twelve Months Ended June 30, 2017

| | <u>Dollars</u> | <u>General</u> | <u>Revolving</u> | <u>TOTAL</u> |
|---|----------------|-------------------|------------------|-------------------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| 248-666 · Facebook Advertising Income | 0.00 | 30.00 | 0.00 | 30.00 |
| TIF Revenues | | | | |
| Small Taxpayer Exemption | 0.00 | 18,990.43 | 0.00 | 18,990.43 |
| 248-404 · Delinquent Personal Property Tax | 0.00 | 1,556.33 | 0.00 | 1,556.33 |
| 248-401 · TIF Revenue | 0.00 | 256,325.72 | 0.00 | 256,325.72 |
| 248-403 · Delinquent Taxes | 0.00 | 6,214.74 | 0.00 | 6,214.74 |
| Total TIF Revenues | <u>0.00</u> | <u>283,087.22</u> | <u>0.00</u> | <u>283,087.22</u> |
| Committee Revenues | | | | |
| 248-270 · Committee Revenue | | | | |
| 248-273 · Econ Restructure-Loan Fees | 0.00 | 300.00 | 0.00 | 300.00 |
| Total 248-270 · Committee Revenue | <u>0.00</u> | <u>300.00</u> | <u>0.00</u> | <u>300.00</u> |
| Total Committee Revenues | <u>0.00</u> | <u>300.00</u> | <u>0.00</u> | <u>300.00</u> |
| Event Revenue | | | | |
| 248-280 · Event Revenues | | | | |
| 248-296 · Men's & Ladies Night | 0.00 | 250.00 | 0.00 | 250.00 |
| Frostbite | | | | |
| 248-295 · Frostbite Saturday Sponsorships | 0.00 | 2,039.00 | 0.00 | 2,039.00 |
| Frostbite - Other | 0.00 | 29.00 | 0.00 | 29.00 |
| Total Frostbite | <u>0.00</u> | <u>2,068.00</u> | <u>0.00</u> | <u>2,068.00</u> |
| 248-780 · Women's Wine & Chocolate Walk | | | | |
| WWCW ticket sales | 0.00 | 510.00 | 0.00 | 510.00 |
| 248-780 · Women's Wine & Chocolate Walk - Other | 0.00 | 4,930.00 | 0.00 | 4,930.00 |
| Total 248-780 · Women's Wine & Chocolate Walk | <u>0.00</u> | <u>5,440.00</u> | <u>0.00</u> | <u>5,440.00</u> |
| 248-290 · Boos, Brews & Brats | | | | |
| 248-292 · Boos, Brews & Brats Income | 0.00 | 10,245.00 | 0.00 | 10,245.00 |
| Total 248-290 · Boos, Brews & Brats | <u>0.00</u> | <u>10,245.00</u> | <u>0.00</u> | <u>10,245.00</u> |
| 248-283 · Sleighbell | | | | |
| 248-286 · Sleighbell Sponsorships | 0.00 | 18,750.00 | 0.00 | 18,750.00 |
| Total 248-283 · Sleighbell | <u>0.00</u> | <u>18,750.00</u> | <u>0.00</u> | <u>18,750.00</u> |
| 248-281 · Hops & Props | | | | |
| 248-284 · Hops & Props Sponsors | 0.00 | 26,665.46 | 0.00 | 26,665.46 |
| Total 248-281 · Hops & Props | <u>0.00</u> | <u>26,665.46</u> | <u>0.00</u> | <u>26,665.46</u> |
| Total 248-280 · Event Revenues | <u>0.00</u> | <u>63,418.46</u> | <u>0.00</u> | <u>63,418.46</u> |
| Total Event Revenue | <u>0.00</u> | <u>63,418.46</u> | <u>0.00</u> | <u>63,418.46</u> |
| 248-664 · Interest Income | 2.56 | 12,167.86 | 6.69 | 12,177.11 |
| Total Income | <u>2.56</u> | <u>359,003.54</u> | <u>6.69</u> | <u>359,012.79</u> |

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MANISTEE DOWNTOWN DEVELOPMENT AUTHORITY

Statement of Activities

For the Twelve Months Ended June 30, 2017

| | <u>Dollars</u> | <u>General</u> | <u>Revolving</u> | <u>TOTAL</u> |
|---|----------------|----------------|------------------|--------------|
| Gross Profit | 2.56 | 359,003.54 | 6.69 | 359,012.79 |
| Expense | | | | |
| 248-554 · Prepaid Expenses | 0.00 | 64.00 | 0.00 | 64.00 |
| 248-555 · Strategic Plan Facilitation | 0.00 | 1,910.80 | 0.00 | 1,910.80 |
| Penalties and Interest | 0.00 | 339.39 | 0.00 | 339.39 |
| Reimbursement-City Manager | 0.00 | 80.50 | 0.00 | 80.50 |
| Office Related Expenses | | | | |
| 248-700 · Office Space (Rent) | 0.00 | 6,000.00 | 0.00 | 6,000.00 |
| 248-870 · Phone/Internet | 0.00 | 1,783.69 | 0.00 | 1,783.69 |
| 248-847 · Advertising | 0.00 | 448.67 | 0.00 | 448.67 |
| 248-868 · Insurance | 0.00 | 1,610.00 | 0.00 | 1,610.00 |
| 248-861 · Credit Card Expense | | | | |
| 248-862 · Late Payment Charge | 0.00 | 74.04 | 0.00 | 74.04 |
| Total 248-861 · Credit Card Expense | 0.00 | 74.04 | 0.00 | 74.04 |
| 248-466 · Interest Charge | 0.00 | 31.80 | 0.00 | 31.80 |
| 248-865 · Training-Education-Conferences | 0.00 | 490.00 | 0.00 | 490.00 |
| 248-859 · Printing & Reproduction | 0.00 | 163.30 | 0.00 | 163.30 |
| 248-858 · Miscellaneous-Office Related | 0.00 | 337.58 | 0.00 | 337.58 |
| 248-857 · Membership Dues | 0.00 | 580.00 | 0.00 | 580.00 |
| 248-854 · Postage | 0.00 | 488.00 | 0.00 | 488.00 |
| 248-853 · Office Equipment and Supplies | 0.00 | 2,078.20 | 0.00 | 2,078.20 |
| 248-863 · Travel | 0.00 | 85.48 | 0.00 | 85.48 |
| Total Office Related Expenses | 0.00 | 14,170.76 | 0.00 | 14,170.76 |
| Personnel Related Expense | | | | |
| 248-716 · Moving Expense | 0.00 | 1,772.40 | 0.00 | 1,772.40 |
| Gross Salary - Director | | | | |
| 248-718 · Gross Salary - Director | | | | |
| 248-705 · Federal 941 Company Expense | 0.00 | 3,197.05 | 0.00 | 3,197.05 |
| 248-711 · Unemployment | 0.00 | 668.78 | 0.00 | 668.78 |
| 248-712 · Workmen's Compensation | 0.00 | 368.00 | 0.00 | 368.00 |
| 248-718 · Gross Salary - Director - Other | 0.00 | 41,791.61 | 0.00 | 41,791.61 |
| Total 248-718 · Gross Salary - Director | 0.00 | 46,025.44 | 0.00 | 46,025.44 |
| Total Gross Salary - Director | 0.00 | 46,025.44 | 0.00 | 46,025.44 |
| Total Personnel Related Expense | 0.00 | 47,797.84 | 0.00 | 47,797.84 |

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MANISTEE DOWNTOWN DEVELOPMENT AUTHORITY

Statement of Activities

For the Twelve Months Ended June 30, 2017

| | <u>Dollars</u> | <u>General</u> | <u>Revolving</u> | <u>TOTAL</u> |
|--|----------------|-------------------|------------------|-------------------|
| Fee Related Expenses | | | | |
| 248-907 · Conceptual Plans | 0.00 | 2,000.00 | 0.00 | 2,000.00 |
| 248-731 · Bank Service Charges | 164.72 | 251.01 | 0.00 | 415.73 |
| 248-904 · Annual Audit | 0.00 | 2,000.00 | 0.00 | 2,000.00 |
| 248-903 · 1999 Bond Payment-Streetscape | 0.00 | 136,150.00 | 0.00 | 136,150.00 |
| 248-902 · Legal Fees | 0.00 | 2,135.00 | 0.00 | 2,135.00 |
| 248-901 · Accounting | 0.00 | 7,150.00 | 0.00 | 7,150.00 |
| Total Fee Related Expenses | <u>164.72</u> | <u>149,686.01</u> | <u>0.00</u> | <u>149,850.73</u> |
| Design Committee RelatedExpense | | | | |
| Riverwalk | | | | |
| 248-659 · Riverwalk Landscaping | 0.00 | 13,300.00 | 0.00 | 13,300.00 |
| Total Riverwalk | <u>0.00</u> | <u>13,300.00</u> | <u>0.00</u> | <u>13,300.00</u> |
| Hanging Baskets | | | | |
| 248-649 · Flowers | 0.00 | 3,423.90 | 0.00 | 3,423.90 |
| 248-665 · Watering Contract | 0.00 | 10,225.00 | 0.00 | 10,225.00 |
| Total Hanging Baskets | <u>0.00</u> | <u>13,648.90</u> | <u>0.00</u> | <u>13,648.90</u> |
| 248-653 · Holiday Decorations | 0.00 | 11,605.00 | 0.00 | 11,605.00 |
| 248-652 · Facade Grant Program | 0.00 | 6,522.00 | 0.00 | 6,522.00 |
| 248-651 · City Maintenance in DDA | 0.00 | 10,000.00 | 0.00 | 10,000.00 |
| Total Design Committee RelatedExpense | <u>0.00</u> | <u>55,075.90</u> | <u>0.00</u> | <u>55,075.90</u> |
| Economic RestructuringCommittee | | | | |
| 248-624 · Grant Consulting | 0.00 | 500.00 | 0.00 | 500.00 |
| Total Economic RestructuringCommittee | <u>0.00</u> | <u>500.00</u> | <u>0.00</u> | <u>500.00</u> |
| Organization Committee | | | | |
| 248-604 · MSDDA Website (hosting) | 0.00 | 59.88 | 0.00 | 59.88 |
| 248-602 · Downtown Dollars Program | 0.00 | 404.00 | 0.00 | 404.00 |
| 248-600 · Main Street Program Newsletter | 0.00 | 87.00 | 0.00 | 87.00 |
| Total Organization Committee | <u>0.00</u> | <u>550.88</u> | <u>0.00</u> | <u>550.88</u> |
| Promotions Committee Expenses | | | | |
| 248-751 · Promotions Committee Expense | | | | |
| 248-855 · Advertising | 0.00 | 4,099.97 | 0.00 | 4,099.97 |
| 248-607 · Website Redevelopment | 0.00 | 320.00 | 0.00 | 320.00 |
| 248-782 · Women's Wine & Chocolate Walk | 0.00 | 4,196.41 | 0.00 | 4,196.41 |
| 248-775 · Boos, Brews & Brats | 0.00 | 8,638.90 | 0.00 | 8,638.90 |
| 248-764 · Sleighbell Weekend | 0.00 | 17,433.40 | 0.00 | 17,433.40 |
| 248-763 · Sidewalk Sales | 0.00 | 92.50 | 0.00 | 92.50 |
| 248-759 · Mens & Ladies Nights | 0.00 | 687.55 | 0.00 | 687.55 |
| 248-774 · Frostbite Saturday | 0.00 | 304.29 | 0.00 | 304.29 |
| 248-752 · Downtown Brochure | 0.00 | 765.00 | 0.00 | 765.00 |
| 248-761 · Hops & Props on the River | 0.00 | 25,931.95 | 0.00 | 25,931.95 |
| Total 248-751 · Promotions Committee Expense | <u>0.00</u> | <u>62,469.97</u> | <u>0.00</u> | <u>62,469.97</u> |
| Total Promotions Committee Expenses | <u>0.00</u> | <u>62,469.97</u> | <u>0.00</u> | <u>62,469.97</u> |

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See accompanying note

MANISTEE DOWNTOWN DEVELOPMENT AUTHORITY

Statement of Activities

For the Twelve Months Ended June 30, 2017

| | <u>Dollars</u> | <u>General</u> | <u>Revolving</u> | <u>TOTAL</u> |
|--------------------------------|-----------------------|-------------------------|----------------------|-------------------------|
| Total Expense | <u>164.72</u> | <u>332,646.05</u> | <u>0.00</u> | <u>332,810.77</u> |
| Net Ordinary Income | <u>-162.16</u> | <u>26,357.49</u> | <u>6.69</u> | <u>26,202.02</u> |
| Other Income/Expense | | | | |
| Other Income | | | | |
| Revolving Loan Interest Income | <u>0.00</u> | <u>0.00</u> | <u>245.15</u> | <u>245.15</u> |
| Total Other Income | <u>0.00</u> | <u>0.00</u> | <u>245.15</u> | <u>245.15</u> |
| Net Other Income | <u>0.00</u> | <u>0.00</u> | <u>245.15</u> | <u>245.15</u> |
| Net Income | <u><u>-162.16</u></u> | <u><u>26,357.49</u></u> | <u><u>251.84</u></u> | <u><u>26,447.17</u></u> |

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Manistee Downtown Development Authority
Notes to Financial Statements
June 30, 2017

Note 1: Management had elected to omit substantially all of the disclosures required by the Generally Accepted Accounting Principles as issued by the U.S. Financial Accounting Standards Board. If the omitted disclosures were included in the financial statements, they might influence the user's conclusion about the company's financial position, results of operation and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matter.